



EcoXpert™

A new elite for current challenges



schneider-electric.co.uk/ecoxpert

Life Is  On

Schneider
 Electric

1 Our common challenges

The future we want



The world is changing

In today's non-stop world, the demand for high performance and more customer comfort is growing. Energy savings targets and safety regulations are pushing the need for smarter and faster management systems for facilities and buildings.

Paving the way

We believe technology turns into innovation when it improves lives. Always one step ahead of future needs, we innovate to offer greater performance and customer satisfaction.

Investing for the future

We allocate 5% of our annual budget to R&D, a significant investment to create new solutions and maintain our place as a leader in the industry.

Increase business together

At Schneider Electric, we look beyond the industry to change the way business is done. That is why we created the EcoXpert programme, uniting an elite team of highly respected professionals. Together, we increase business by building connected, reliable, smart and flexible solutions.

Creating the best team

2 Our winning team



Our commitment

EcoXpert partners have access to a wide range of benefits to support their business. To create the future of intelligent buildings, we help you succeed by sharing our expertise in energy management.

Your talent

You are a trusted professional. That's why we want to work with you. All our partners are the best at what they do. And to ensure continuous improvement you are encouraged to participate in the trainings we offer.

Stronger together

Join the network of leading and recognised professionals in power and building management. Become an EcoXpert.

We offer you new opportunities for growth and success. Let's overcome tomorrow's challenges together.

Expertise

When you work with Schneider Electric, you become one of the industry's most respected experts. The various EcoXpert badges indicate to customers your field of proven expertise.

Growth together

To develop your business, we meet your customers' needs and offer you better opportunities to win projects.

Loyalty

Enter a real partnership that includes co-branding and an operational action plan.

Take advantage of the strong Schneider Electric brand and get access to the latest developed solutions.

3 Better business together

We're committed to develop our cooperation



Collaborate with a professional team of international experts. Thanks to this network, you can create and promote the most energy efficient, safe and user-friendly environments for buildings and industrial sites.

We're combining our skills to answer customer needs



Our team intelligently unites power and building management. We've put all our expertise and EcoXpert's skills into creating customer value. Together, we generate leads and referrals that boost all our member's businesses.

We're innovating



We strive for perfection. Become part of the team with the best solutions in energy management. Get a real competitive edge thanks to our tested, validated and documented architectures.

A win-win partnership



When you become an EcoXpert partner, we offer you exclusive benefits from tools to coaching including cutting-edge pre-engineered solutions. We make sure our partners are the most skilled and dedicated.

Register now



Sign our pre-engagement form today. Make a commitment to become certified as quickly as you can.

The steps to certification



To begin on the road to certification, you must first allocate specific resources. Then, you go through our elite training programme. Finally, you deliver your first validated project. That's how you will become certified and join the EcoXpert network.

A player to lean on



We know success comes from encouragement. In addition to assets and tools you might need, we offer you local, commercial and technical support when you need it. You will be part of a team of professionals, certified by Schneider Electric, a brand that inspires client confidence. You'll have a specific access to our commercial & technical support.

Specific coaching and training programmes



The EcoXpert programme specifies needed competences. We support you and your business with invaluable access to dedicated coaches and continuous training.

Access to a community of experts



To be more connected together, our team and EcoXperts exchange ideas and resources on collaborative platforms and communities. We wish to be transparent and help you to improve your efficiency.



4 EcoXperts network

Join a fast expanding network of international experts



Our clients are the real winners

We don't just meet client expectations, we go beyond. That means value for customers and more business for partners, a stronger and closer relationship with specialists, a top-quality project execution and a unique delivery experience.

Based in more than 30 countries, EcoXpert is a proven/recognised partnership: the Planet & Society barometer gave us 9.2 points out of 10 in 2014 and Schneider Electric ranks among the top 10 most sustainable companies.



Our achievements

Power Management Solution Twickenham Stadium

Goal

To implement a stadium-wide energy management system. This was to help cope with the energy distribution during peak times. The RFU was looking for a way to monitor and manage this strain, whilst ensuring the building was running in the most energy efficient way.

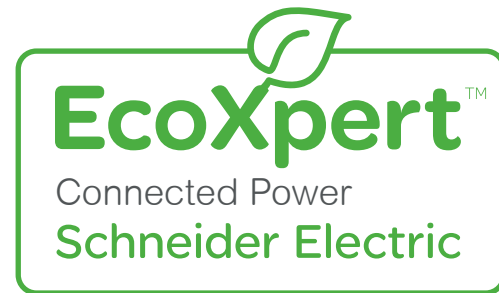
Solution

Schneider Electric worked with its Critical Power EcoXpert partner, E+I Engineering, to provide a method of data collection for energy management at Twickenham Stadium. This system enables the monitoring of power quality, voltage, current and power factor, whilst enabling the proprietors to reach and maintain optimum energy efficiency.

Quote

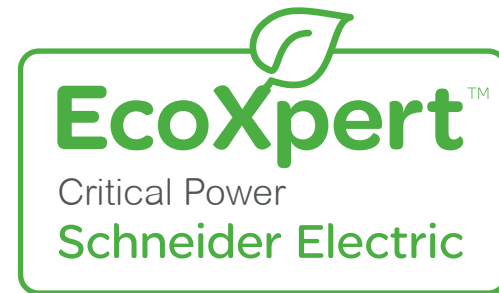
"Working on this project with Schneider Electric was ideal for our end users as the partnership provided a successful upgrade in line with the customer requirements" Simon Killen Energy Management Division Manager, E+I Engineering

5 Your profile



Connected Power

Proven capability to deliver simple and connected electrical distribution monitoring systems, to help customers improve their overall energy use.



Critical Power

Demonstrated ability to deliver integrated power management systems in critical applications, to help customers manage their electrical network, ensure good power quality and keep energy costs under control.



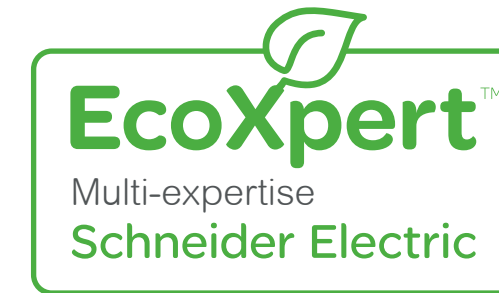
Light & Room Control

Proven expertise to control light and room systems to create comfortable environments for customers and achieve energy savings as well.



BMS

Proven competencies to deliver HVAC and building management systems to address customers' needs, notably : comfort, access control and security.



Multi-expertise

You can become an EcoXpert in multiple technologies, systems and solutions.

Life Is On



About Schneider Electric

Schneider Electric is the global specialist in energy management and automation. With revenues of €25 billion in FY2014, our 170,000 employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies reshape industries, transform cities and enrich lives. At Schneider Electric, we call this Life Is On.

www.schneider-electric.com

Schneider Electric

United Kingdom
Stafford Park 5,
Telford
Shropshire
TF3 3BL
Tel: 0870 608 8 608
Fax: 0870 608 8 606

Ireland
Head office, Block A
Maynooth Business Campus
Maynooth, Co. Kildare
W23 Y7X0
Tel: 1 800 805 800
Fax: (01) 601 2201

www.schneider-electric.co.uk

www.schneider-electric.com/ie

November, 2016
SE9283

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